

Dell EMC Storage Smart Value offerings

FY22Q1 | February



Storage Smart Value Offers



Customer benefits:

- Maximize profitability with competitive offers
- Accelerate your business with industry leading products and solutions
- Market leading prices that fit your business model

Benefits of Smart Value offers

- **Easy to sell** due to high market demand and competitive pricing
- **Always priced lower** compared to CTO configurations
- **Pre-approved price** saves a lot of time dealing with finance
- **Ability to upsell** with Hardware, Software and Services
- **Omni channel** approach that guarantees margin level to every partner level
- **Pricing monitoring** in place to ensure competitive position against main competitors at all times
- **All Routes to Market:** Channel, Distribution, Direct



Smart Value offers-- the best selling pre-configured systems always priced competitively to the market

Add approved Deal Registration to get additional discount

Q1 Storage Promotion WER/CNE/L3

Get even better prices with our Additional Storage Promotion

Product	Bundle SKU	Promo SKU*	Discount							
			EUR	GBP	CHF	NOK	SEK	DKK		
DD3300-16	486-56586	397-12846	€ 500	£ 447	551 CHF	NOK 4,981	SEK 5,355	DKK 3,768		
SCv3020SAS	486-19111	397-12847	€ 500	£ 447	551 CHF	NOK 4,981	SEK 5,355	DKK 3,768		
ME4024AFA	486-56146	397-12848	€ 500	£ 447	551 CHF	NOK 4,981	SEK 5,355	DKK 3,768		

- ✓ **Promo End date:** [30.04.2021](#)
- ✓ **Country scope:** Whole [EMEA](#) region
- ✓ **Availability:** all [RTM](#) – Gii, OSC, Premier Pages, online (.com) pages

Q1 Storage Promotion

Get even better prices with our Additional Storage Promotion

Product	Bundle SKU	Promo SKU*	Discount			
			EUR	USD	CZK	PLN
DD3300-16	486-56586	397-12846	€ 500	\$ 559	CZK 13,095	PLN 2,194
SCv3020SAS	486-19111	397-12847	€ 500	\$ 559	CZK 13,095	PLN 2,194
ME4024AFA	486-56146	397-12848	€ 500	\$ 559	CZK 13,095	PLN 2,194

- ✓ **Promo End date:** [30.04.2021](#)
- ✓ **Country scope:** Whole [EMEA](#) region
- ✓ **Availability:** all [RTM](#) – Gii, OSC, Premier Pages, online (.com) pages
- ✓ **Promo SKUs:** are available only for [Gii](#) & [OSC](#)

Q1 Storage Promotion

Get even better prices with our Additional Storage Promotion!

Product	Bundle SKU	Promo SKU*	Discount	
			USD	ZAR
DD3300-16	486-56586	397-12846	\$ 559	ZAR 8,325
SCv3020SAS	486-19111	397-12847	\$ 559	ZAR 8,325
ME4024AFA	486-56146	397-12848	\$ 559	ZAR 8,325

- ✓ **Promo End date:** [30.04.2021](#)
- ✓ **Country scope:** Whole [EMEA](#) region
- ✓ **Availability:** Gii & OSC
- ✓ **Promo SKUs:** are available only for [Gii](#) & [OSC](#)



Dell EMC PowerVault ME4



SKU	Order Code	Protocol	Chassis	Capacity	Service	Expansion Possibilities	Recommended UpSells
486-33955	ME4012SAS	SAS	ME4012 Dual controller 2RU w/12x3.5" disk slots	24TB Raw - 2x12TB 7.2K NL-SAS	3 year Basic Warranty	Add up to: 9x2RU expansion chassis Mix'n'match ME412 (12x3.5" slot) and/or ME424 (24x2.5" slot) or 3x5RU expansion chassis ME484 (84x3.5" slot) Maximum – 20RU	NL-SAS - 8TB,10TB,12TB,12TB FIPS 10K SAS - 1.2TB,1.8TB,2.4TB,2.4TB FIPS 15K SAS – 900GB SSD – 960GB,1.92TB, 1.92TB FIPS, 3.84TB
486-33953	ME4012ISCSI	iSCSI		24TB Raw - 2x12TB 7.2K NL-SAS			
486-56146	ME4024AFA	FC&iSCSI	11.5TB Raw – 6x1.92TB SSD				
486-33958	ME4024SAS_A	SAS	ME4024 Dual controller 2RU w/24x2.5" disk slots	4.8TB Raw - 2x2.4TB 10K SAS			NL-SAS 2TB 10K SAS - 1.2TB,1.8TB,2.4TB,2.4TB FIPS 15K SAS – 900GB SSD – 960GB,1.92TB, 1.92TB FIPS, 3.84TB
486-33957	ME4024ISCSI_A	iSCSI		4.8TB Raw - 2x2.4TB 10K SAS			
486-33956	ME4024FC_A	FC		4.8TB Raw - 2x2.4TB 10K SAS			

- The PowerVault ME4 is Dell EMC's Next Gen Entry-Level storage starting with as little as 2 drives and growing to 336 drives, all within 20RU
- Enterprise Features at an Entry-Level Price
- Ideal for CCTV, HPC, Virtualization/VDI, SAN/DAS Exchange, ROBO, NoSQL Databases, Video Editing, OEM Solutions
- All-Inclusive Software – ADAPT (distributed RAID), IP&FC Replication, Snapshots, 3 Level Tiering and more!
- Flexibility from 0 to 100% Flash
- Fast & Powerful – 4 core Broadwell processors with up to 320K IOPS with 12Gb SAS Backend
- Start small, grow large in affordable **"Pay as you grow"** increments leveraging industry-leading data protection technology – ADAPT protecting your data with elimination of hot spares; "You buy a drive, you use a drive."

Dell EMC SC Series



SKU	Order Code	Protocol	Chassis	Capacity	Service	Expansion Possibilities	Recommended UpSells
486-19108	SCv3000SAS	SAS	16x3.5" Drives Chassis	7.2TB RAW Capacity/7 x 1.2 TB 10K SAS	3Yr ProSupport Next Business Day	SCv300, SCv320, and SCv360	• 4TB 7.2K NLSAS
486-19109	SCv3000iSCSI	iSCSI					• 6TB 7.2K NLSAS
486-19110	SCv3000FC	FC					• 3Yr ProSupport 4Hr Mission Critical
486-19111	SCv3020SAS	SAS	30x2.5" Drives Chassis	3.6TB RAW Capacity/7 x 600GB 15K SAS			• 800GB SSD performance upgrade
486-19112	SCv3020iSCSI	iSCSI					• 1.8TB 10K SAS capacity upgrade
486-19113	SCv3020FC	FC					• 3Yr ProSupport 4Hr Mission Critical
486-19106	SC5020iSCSIHybrid1	iSCSI Hybrid	30x2.5" Drives Chassis	22.12TB RAW Capacity/6x1.92TB SSD+7x1.8TB 10K SAS			• 1.92TB SSD performance upgrade
486-19107	SC5020FCHybrid1	FC Hybrid					• 1.8TB 10K SAS capacity upgrade
486-40087	SC420_A	Enclosure	-	1.8TB, SAS, 12Gb, 10K,2.5", HD			-
486-40086	SC7020_A	-	-	960GB, SAS, 12Gb, RI SSD, 2.5"		SC400, SC420, and SC460	• 3Yr ProSupport 4Hr Mission Critical

- No other similarly priced array offers this combination of high IOPS, throughput and enterprise-class management
- Automated efficiency – “0-100% flash” architecture, built-in multi-array federation, business continuity/disaster recovery
- Up to 8 16Gb FC (SFP+) ports per array
- Transformative performance and flexibility for less
- Modern, self optimizing architecture
- Accelerate your workloads
- *Note: All SC5020 smart value offers do*

Dell EMC Data Protection Solution



SKU	Order Code	Protocol	Chassis	Capacity	Service	Recommended UpSells
486-59696	DD3300-4_VIVP	Data Domain	2Power Supply Unit, 4 x 10 GbE ports 10-Base-T, 1x Mgm't port	4 x 4TB SAS Drives – Raid6 (4TB usable Capacity / approx. 100TB Max logical Capacity)	3Yr ProSupport NBD On-Site Service	<ul style="list-style-type: none"> Upgrade Data Domain 3300 from 4TB to 16TB Data Domain 3300 Cloud TR 1TB increments for Long Term Retention to the Cloud Data Domain 3300 Cloud DR 1TB increments for DR to the cloud
486-59697	DD3300-8_VIVP	Data Domain	2Power Supply Unit, 4 x 10 GbE ports 10-Base-T, 1x Mgm't port	10 x 4TB SAS Drives – Raid6 (8TB usable Capacity / approx. 200TB Max logical Capacity)	3Yr ProSupport NBD On-Site Service	<ul style="list-style-type: none"> Upgrade Data Domain 3300 from 8TB to 32TB Data Domain 3300 Cloud TR 1TB increments for Long Term Retention to the Cloud Data Domain 3300 Cloud DR 1TB increments for DR to the cloud
486-56586	DD3300-16	Data Domain	2Power Supply Unit, 4 x 10 GbE ports 10-Base-T, 1x Mgm't port	10 x 4TB SAS Drives – Raid6 (16TB usable Capacity / approx. 300TB Max logical Capacity)	3Yr ProSupport NBD On-Site Service	<ul style="list-style-type: none"> Pro-Deploy Services Cyber Recovery Vault Option Upgrade Data Domain 3300 from 16TB to 32TB Data Domain 3300 Cloud TR 1TB increments for Long Term Retention to the Cloud Data Domain 3300 Cloud DR 1TB increments for DR to the cloud
486-56587	DD3300-32	Data Domain	2Power Supply Unit, 4 x 10 GbE ports 10-Base-T, 1x Mgm't port	16 x 4TB SAS Drives – Raid6 (32TB usable Capacity / approx. 500TB Max logical Capacity)	3Yr ProSupport NBD On-Site Service	<ul style="list-style-type: none"> Pro-Deploy Services Cyber Recovery Vault Option Data Domain 3300 Cloud TR 1TB increments for Long Term Retention to the Cloud Data Domain 3300 Cloud DR 1TB increments for DR to the cloud
486-51581	DPS4C-2IA	Commercial Data Protection Suite DDVE Bundle		Licensed for 2 Sockets includes: - 4TB Avamar Virtual Edition - 4TB DataDomain Virtual Edition - 2 socket RecoverPoint 4 VM - DPA reporting & analytics - DPC Central HTML5 UI - Data Protection Search	3Yr ProSupport NBD	<ul style="list-style-type: none"> Pro-Deploy Services not included but available as upsell APOS upsell more socket coverage if needed.

- The #1 purpose-built backup appliance, Data Domain is designed for the modern software-defined data center and is the only architecture capable of natively tiering deduplicated data to any cloud. From the largest Fortune 100 organizations to small startups, Data Domain offers simplicity and efficiency combined with high reliability.
- The Integrated Data Protection Appliance (IDPA) is a converged solution that offers complete backup, replication, recovery, deduplication, instant access and restore—plus, cloud extensibility with disaster recovery and long-term retention to the cloud—all in a single appliance—for 10X faster deployment and a lower cost-to-protect

Dell EMC Data Protection Solution



SKU	Order Code	Protocol	Capacity	Service	Recommended UpSells
486-56143	PPDM4	New Data Protection Software "PowerProtect Data Manager"	4 Socket License Capacity -Cyber Recovery Vault Ready -Alternative Hypervisor Support Ready See Important NOTES	3Yr ProSupport NBD On-Site Service Pro-deploy not included	<ul style="list-style-type: none"> Upgrade PPDM CAPACITY per Socket Partner Support & Deploy services available for selection <p>NOTE: This package mandatory needs PowerProtect DD (HW or SW) or PowerProtect DP Integrated Appliance as target. Please use DD3300-4 or DPS4C-2IA (DDVE) smart value bundle with this from previous slide. If already have DD or DP then this offering can integrate ensure to have usable capacity to accommodate. Solution IDs have been created bundling the components together. See Solution ID slides at end of presentation.</p>

Next Generation Software Platform for Modern & Cloud Data Protection Workloads

Protect data and deliver governance control for modern cloud workloads across your evolving physical, virtual and cloud environments. Address ever-changing growth and IT complexity by leveraging Dell EMC's software defined data protection platform. PowerProtect Data Manager delivers next generation data protection that enables faster IT transformation, while giving you the assurance that you can easily safeguard and quickly unlock your data's value.

<https://www.delltechnologies.com/en-us/data-protection/powerprotect-data-manager.htm>



Dell EMC VxRail VDI



SKU	Order Code	Protocol	Chassis	Capacity	Service	Expansion Possibilities	Recommended UpSells
486-51590	VxRail VDI 1A	VSAN ADV	1U	2 x Intel Gold 6226R (16) Cores @ 2.9GHz, 384GB RAM , 1 X 400GB SSD Cache 2 x 3.84TB SATA Capacity SSD	3Yr ProSupport and 4Hr mission critical	Additional Drives	<ul style="list-style-type: none"> 3.84TB SATA Capacity SSD DPS Suite/Appliance Dell Network Top Of Rack Switching
486-51591	VxRail VDI 1B	VSAN ADV	1U	2 x Intel Gold 6226R (16) Cores @ 2.9GHz, 768GB RAM , 1 X 400GB SSD Cache 2 x 3.84TB SATA Capacity SSD			
486-51592	VxRail VDI 2A	VSAN ADV	1U	2 x Intel Gold 6248R (24) Cores @ 2.9GHz, 768GB RAM , 2 X 1.6TB SSD Cache 4 x 3.84TB SATA Capacity SSD		Additional Drives	
486-51593	VxRail VDI 2B	VSAN ADV	1U	2 x Intel Gold 6248R (24) Cores @ 2.9GHz, 1,536GB RAM , 2 X 1.6TB SSD Cache 4 x 3.84TB SATA Capacity SSD			
486-48749	VxRail Compete 2	VSAN ADV	14x3.5" Drives Chassis	3.2TB Raw – 2 x 1.6TB SSD + 32TB Raw – 8 x 4TB 7.2K Rpm NLSAS	3YR PS NBD	Additional Drives	<ul style="list-style-type: none"> 3.84TB SATA Capacity SSD DPS Suite/Appliance Dell Top Of Rack Switching
486-57507	VxRail Compete 3	VSAN ADV	24x2.5"	2 x 800GB SSD, 4 x 3.84TB SATA SSD	3Yrs Pro Sup & 4hr MS		
486-57508	VxRail Compete 4	VSAN ADV	24x2.5"	1 x 800GB SSD, 2 x 1.92TB SATA SSD	3Yrs Pro Sup & 4hr MS		

• 3 nodes are required to create a new VDI cluster

Dell EMC PowerVault MD/ME JBOD



SKU	Order Code	Protocol	Chassis	Capacity	Service	Recommended UpSells
203-69855	PVMD1400b	12Gb SAS	PV MD1400 12x3.5" Drives Chassis 2RU	1.2TB RAW Capacity 2x 600GB 10K SAS	3Yr Basic Warranty NBD	2TB/4TB/6TB/8TB/10TB/12TB/14TB - NL-SAS 600GB/1.2TB/1.8TB - 10K SAS 300GB/900GB - 15K SAS 400GB/480GB/800GB/960GB/1.6TB/1.92TB/3.2TB/3.84TB - SSD
203-89606	PVMD142011T	12Gb SAS	PV MD1420 24x2.5" Drives Chassis 2RU	10.8TB RAW Capacity 6x 1.8TB 10K SAS		1TB/2TB - NL-SAS 600GB/1.2TB/1.8TB/2.4TB - 10K SAS 300GB/600GB/900GB - 15K SAS 400GB/480GB/800GB/960GB/1.6TB/1.92TB/3.2TB/3.84TB - SSD
486-49567	PVME484NLSAS	12Gb SAS	PV ME484 84x3.5" Drives Chassis 5RU	112TB RAW Capacity 28x 4TB NLSAS		4TB/8TB/12TB/16TB - NL-SAS 1.2TB/2.4TB - 10K SAS 900GB - 15K SAS 960GB/1.92TB/3.84TB - SSD
486-56145	PVME412_EBOD	12Gb SAS	PV ME412 12x3.5" Drives Chassis 2RU	96TB RAW Capacity 12x 8TB NLSAS		4TB/8TB/12TB/16TB - NL-SAS 1.2TB/2.4TB - 10K SAS 900GB - 15K SAS 960GB/1.92TB/3.84TB - SSD

- **Supercharge** your software defined storage solutions, such as MS Storage spaces with the fastest JBOD SAS chassis possible; 2RU-12 slot, ready for the large capacity NL-SAS drives.
- Add density to your JBOD solution using the ME484 or expand your existing ME4012/ME4024/ME4084 with the ME484 as an EBOD*
- Create the necessary 12Gb SAS JBOD environment for SW defined storage solutions

* Can not intermix ME412/ME424 with ME484 EBODs. ME4012/ME4024 can have 3xME484 or 9xME412/ME424 in any combination. ME4084 can only be expanded by ME484.

Dell EMC PowerVault Tape/Others



SKU	Order Code	Protocol	Chassis	Capacity	Service	Recommended UpSells
203-89608	PVLTO-7	LTO7 External Tape Backup		LTO Cleaning Tape 1 Pack	3Yr Basic Warranty NBD	
203-7164	PVTL100001	1U LTO6 SAS Tape Library			3Yr Basic Warranty NBD	<ul style="list-style-type: none"> LTO-6 Tape cartridge 5-Pack LTO Cleaning Tape, 1-Pack
486-29925	PVNX3240_01	12x3.5" HDD & 2x2.5" Flexi Bay Chassis		4x2TB NLSAS & 2x600GB 10K SAS	3Yr ProSupport NBD	

- Substantially increasing the speed, capacity and bandwidth of LTO-6, significantly lowering your \$\$/GB cost of long term data retention and protection.
- Automate backups and save time with an affordable, high-density tape autoloader featuring a compact 1U design and remote management.
- An affordable NAS appliance harnessing the innovations with advance file-sharing SW to remain efficient and productive



Dell EMC Unity XT Hybrid Array



SKU	Order Code	Protocol	Chassis	Capacity	Service	Recommended UpSells
486-44937	Unity380DPE	FC/iSCSI	UNITY 380 2U DPE 25 X 2.5 SSD/HDD Chassis	6 x 1.2TB 10K SAS HDD & 6 x 400GB SSD	3Yr ProSupport NBD Onsite	3yr or 5yr Pro Support Mission Critical 24/7 4HR response 1.2TB HDD and or 400GB SSD Perf & Capacity upgrades 400GB Fast Cache SSD Installation Services
486-48511	Unity380DPEconfig2	FC/iSCSI	UNITY 380 2U DPE 25 X 2.5 SSD/HDD Chassis	6 x 1.8TB 10K SAS HDD & 6 x 1.6TB SSD		3yr or 5yr Pro Support Mission Critical 24/7 4HR response 1.8TB HDD and or 1.6TB SSD Perf & Capacity upgrades 400GB Fast Cache SSD
486-48512	Unity480DPEconfig1	FC/iSCSI	UNITY 480 2U DPE 25 X 2.5 SSD/HDD Chassis	6 x 1.2TB 10K SAS HDD & 6 x 400GB SSD		3yr or 5yr Pro Support Mission Critical 24/7 4HR response 1.2TB HDD and or 400GB SSD Perf & Capacity upgrades 400GB Fast Cache SSD Installation Services
486-48513	Unity480DPEconfig2	FC/iSCSI	UNITY 480 2U DPE 25 X 2.5 SSD/HDD Chassis	6 x 1.8TB 10K SAS HDD & 6 x 1.6TB SSD		3yr or 5yr Pro Support Mission Critical 24/7 4HR response 1.8TB HDD and or 1.6TB SSD Perf & Capacity upgrades 400GB Fast Cache SSD Installation Services

- Accelerate your workloads with All-Flash data storage
- Unified Storage of File, Block and Vvols
- Scale up to 16PB with Unity XT 880 or 880F
- Install in minutes, manage from the cloud

Note: For Smart Value offerings that are available under the OSC ordering system, you will be required to quote per your country's operating unit and currency.



Dell EMC Unity XT All Flash Array



SKU	Order Code	Protocol	Chassis	Capacity	Service	Recommended UpSells
486-48514	Unity380Fconfig1	FC/iSCSI	UNITY 380F 2U DPE 25 X 2.5 SSD Chassis	10 x 1.92TB SSD	3Yr ProSupport NBD Onsite	3yr or 5yr Pro Support Mission Critical 24/7 4HR response 1.92TB SSD Perf & Capacity upgrades Installation Services
486-48515	Unity380Fconfig2	FC/iSCSI	UNITY 380F 2U DPE 25 X 2.5 SSD Chassis	10 x 3.84TB SSD		3yr or 5yr Pro Support Mission Critical 24/7 4HR response 3.84TB SSD Perf & Capacity upgrades Installation Services
486-48516	Unity480Fconfig1	FC/iSCSI	UNITY 480F 2U DPE 25 X 2.5 SSD Chassis	10 x 1.92TB SSD		3yr or 5yr Pro Support Mission Critical 24/7 4HR response 1.92TB SSD Perf & Capacity upgrades Installation Services
486-48517	Unity480Fconfig2	FC/iSCSI	UNITY 480F 2U DPE 25 X 2.5 SSD Chassis	10 x 3.84TB SSD		3yr or 5yr Pro Support Mission Critical 24/7 4HR response 3.84TB SSD Perf & Capacity upgrades Installation Services

- Accelerate your workloads with All-Flash data storage
- Unified Storage of File, Block and Vvols
- Scale up to 16PB with Unity XT 880 or 880F
- Install in minutes, manage from the cloud

Note: For Smart Value offerings that are available under the OSC ordering system, you will be required to quote per your country's operating unit and currency.



Dell EMC PowerStore 1000



SKU	Order Code	Protocol	Chassis	Capacity	Service	WMware	Recommended UpSells
486-61109	PS_1000X	iSCSI/ FC	2U 21 x 2.5" NVMe, 2 x NVRAM Chassis	10 x 1.92TB NVMe SSD	3Yr ProSupport NBD Onsite Service	VMWare license included	<ul style="list-style-type: none"> Capacity Upgrades with 1.92TB, 3.84TB, 7.68TB, and 15.36TB NVMe SSDs Additional I/O Module for added connectivity 25GbE and FC32 Protocols 3yr or 5yr Pro Support and ProSupport Plus 4Hr Mission Critical Service
486-61108	PS_1000T	iSCSI/ FC	2U 21 x 2.5" NVMe, 2 x NVRAM Chassis	10 x 1.92TB NVMe SSD		-	<ul style="list-style-type: none"> Capacity Upgrades with 1.92TB, 3.84TB, 7.68TB, and 15.36TB NVMe SSDs Additional I/O Module for added connectivity 25GbE and FC32 Protocols 3yr or 5yr Pro Support and ProSupport Plus 4Hr Mission Critical Service

- Simplified storage solutions with a container-based architecture, advanced storage technologies and intelligent automation.
- Any workload – single architecture for physical, virtual, and container-based apps and databases.
- Innovative AppsON capability lets you run virtualized workloads directly on the array, X Model only, supporting data-intensive workloads in core or edge locations where infrastructure simplicity and density are required.
- Performance optimized with scale up and scale out capabilities and always-on inline data reduction.

Note: For Smart Value offerings that are available under the OSC ordering system, you will be required to quote per your country's operating unit and currency.

Q4 Smart value bundles for selected Regions

SKU	Order Code	Country	Protocol	Chassis	Capacity	Service
486-56149	ME4024_special1	Hungary, EDB, UK, CNE	FC & iSCSI	ME4024 Dual controller 2RU w/24x2.5" disk slots	23TB Raw – 12 x1.92TB SSD	5YR PS NBD
486-56150	ME4024_special2				9.6TB Raw – 10x960GB SSD + 33.6TB Raw – 14 x 2.4TB 10K Rpm SAS	
486-56151	ME4024_special3	EDB, Greece, CZ, SK, UK, CNE	FC		15.3TB Raw – 8 x1.92TB SSD	3YR PS NBD
486-56152	ME4024_special4				5.7TB Raw – 6 x 960 TB SSD	
486-56148	SCv3020_PL	Poland, CNE	FC	30x2.5" Drives Chassis	11.5TB Raw – 6 x1.92TB SSD + 45.6TB Raw - 19 x 2.4TB 10K Rpm SAS	3YR PS NBD
486-56147	SC5020_PL					
486-49458	SCv3020_IL	Israel	iSCSI		5.3TB Raw – 7x960GB SSD + 20.4TB Raw – 17 x 1.2TB 10K Rpm SAS	5YR PS & 4hr MS
486-48748	VxRail Compete 1	France	VSAN ADV	14x3.5" Drives Chassis	1.6TB Raw – 2 x 800GB SSD + 16TB Raw – 4 x 4TB 7.2K Rpm NLSAS	3YR PS NBD

Dell EMC PowerScale F200 Starter Kits



	PowerScale F200 (0.9TB drives)	PowerScale F200 (1.9TB drives)
Node Capacity	3.84 TB raw	7.68 TB raw
Cluster Capacity (3 nodes)	15.2 TBe (11 TBr)	30.4 TBe (23 TBr)
What's Included?	2x S4112 switches, 48 GB RAM per node, OneFS, Enterprise Adv Bundle, 3 years PS MC	2x S4112 switches, 48 GB RAM per node, OneFS, Enterprise Adv Bundle, 3 years PS MC

PowerScale F200 Starter Kits are now available !

To help customers struggling with unstructured data, two aggressively priced PowerScale F200 Starter Kit offers – a 15TBe cluster and a 30TBe cluster – are now available for a limited time

- **15 TBe (11 TBr) cluster config:** three F200 nodes using 0.9 TB drives, two Dell S4112 Ethernet switches, OneFS, Enterprise Advanced Bundle (SmartConnect, SnapshotIQ, SyncIQ, SmartQuotas, and SmartPools software), three years ProSupport MC
- **30 TBe (23 TBr) cluster config:** three F200 nodes using 1.9 TB drives, two Dell S4112 Ethernet switches, OneFS, Enterprise Advanced Bundle (SmartConnect, SnapshotIQ, SyncIQ, SmartQuotas, and SmartPools software), three years ProSupport MC

PowerScale F200 Starter Kits are configured within OSC/Gii using the Solution Templates functionality

Go [here](#) for additional info on the PowerScale F200 Starter Kit options, including:

- [Dell EMC PowerScale: F200 Starter Kit Email for Sales - Template](#)
- [Dell EMC PowerScale: F200 Starter Kit Details - Overview](#)
- [Dell EMC PowerScale: F200 Starter Kit Summary - PowerPoint](#)
- [Dell EMC PowerScale: F200 Starter Kit - FAQ](#)

Power Protect Data Manager (PPDM) Smart Value Solutions + Cyber Recovery T-Shirt Promo Bundle

Dell EMC PowerProtect Data Manager provides software defined data protection, automated discovery, deduplication, operational agility, self-service and IT governance for physical, virtual and cloud environments.

Pls be aware, that the DD 4TB and 8TB version will be updated to VI/VP version (new OC ID and new SKU will be live in December)

PPDM Solution Templates are available in OSC → Solution Templates → Data Protection Solution (DPS) → PPDM + PPDE Solution Templates

- ▼ Data Protection Solution (DPS)
 - ▼ PPDM + PPDD Bundles
 - Smart Value - PPDM + DD3300 16TB Version
 - Smart Value - PPDM + DD3300 32TB Version
 - Smart Value - PPDM + DD3300 4TB Version
 - Smart Value - PPDM + DD3300 8TB Version

Cyber Recovery Solution Templates are available in OSC → Solution Templates → Data Protection Solution (DPS) → Cyber Recovery Bundles

- ▼ Data Protection Solution (DPS)
 - ▼ Cyber Recovery Bundles
 - ▼ BASE
 - CRS BASE DD3300 Starter
 - CRS BASE DD6900 Medium
 - CRS BASE DD6900 Small
 - CRS BASE DD9400 Large
 - CRS BASE DD9900 XLarge
 - ▶ RUSSIA EDP VERSION
 - ▼ ENHANCED
 - ▶ EU
 - ▶ Rest of EMEA
 - ▶ UK

DELLTechnologies